

Traditional VS EPC Delivery



Traditional Model

No guaranteed savings
Multiple service providers
Short-term energy measures

Building owner carries risk
In-house expertise required

VS



EPC Delivery

Guaranteed energy savings
Single contract & supplier
Long-term energy reduction

ESCO carries performance risk
Expertise provided

STEP 1

Assess Suitability of Your Building

Building Assessment by EPC Facilitator and checking the saving potential and estimated volume of investment

STEP 3

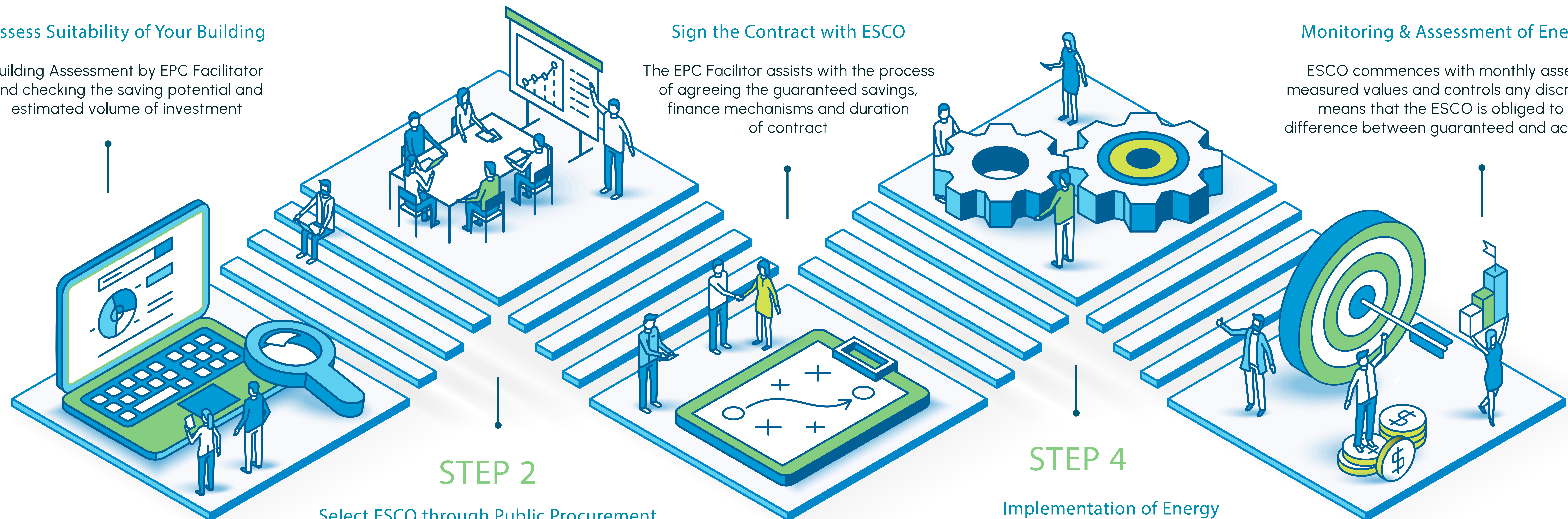
Sign the Contract with ESCO

The EPC Facilitator assists with the process of agreeing the guaranteed savings, finance mechanisms and duration of contract

STEP 5

Monitoring & Assessment of Energy Saving

ESCO commences with monthly assessments of measured values and controls any discrepancies. This means that the ESCO is obliged to cover any difference between guaranteed and achieved savings



STEP 2

Select ESCO through Public Procurement

EPC Facilitator helps with the EPC Tender document and it's publication on eTenders

Pre-Qualification of ESCOs is carried out while the ESCO's receive technical info on building and assess potential

EPC Facilitator assists in the negotiation process and helps to select the winning ESCO

STEP 4

Implementation of Energy Conservation Measures

Implementation of agreed energy conservation measures and comprehensive testing of equipment functionality

Training of operators for the installed equipment

Expert support throughout your EPC procurement journey

- 1 EPC suitability and readiness assessment
- 2 Market engagement and validation
- 3 Procurement and contract award

Multi-Agency collaboration

Supports 2030 Climate Action Targets through sustained energy reduction

Cost-effective: Existing equipment retained where possible and energy savings guaranteed

Reduced risk & complexity: Performance, delivery and savings risk transferred to the ESCO

Faster delivery: One contract, one supplier, streamlined decision-making

Expertise included: Universities are supported throughout, even without in-house EPC experience

Flexible & scalable: Suitable for multiple buildings and evolving campus needs